



International Gulf Trading Company W.L.L.  
شركة الخليج العالمية للتجارة ذ.م.م.

# COMPANY PROFILE





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# About Us

International Gulf Trading Company WLL (IGTC), a member of Al Mana International Holding, was founded in the 1970's and quickly gained a firm reputation as a leader in the fire and security industry through outstanding service, quality products, and dedicated staff.

The company's strengths are underpinned by a global infrastructure, highly skilled and experienced workforce, diverse range of exclusive products and services, and a reputation for service excellence.

Recognized as one of the most respected names in high risk fire and security solutions, IGTC products are used by architects, designing consultants, HSE firms, fire brigades, security companies, consulting engineers, and consumers who demand a higher level of safety and security for their business and domestic premises.

We have provided fire, safety & security products and solutions to prestigious and high-risk installations around the country for more than 40 years.

Fire and theft, as well as exposed security risks and espionage can lead to significant losses and down time in any business and are crucial considerations to be taken for any company to maintain a productive and sustainable enterprise.



IGTC designs, installs, maintains, and supports equipment and systems utilizing the latest technologies specifically aimed at reducing the risks of such threats. Our team of surveyors and engineers can oversee the fire & security protection needs of multi-site corporations and industrial concerns, as well as small single site clients.

The current state of the safety, security, and firefighting markets is highly fragmented and fiercely competitive. Businesses are often looking to consolidate suppliers and prefer to select companies that can offer an extended range of services and products. Total capability companies such as IGTC continue to find such conditions ideal for growth.

# Qualifications and Certifications

IGTC represents numerous principals from the U.S.A., UK, and Europe with an ever-increasing list of prestigious clientele in both private and public sectors throughout the State of Qatar and the Gulf region.

IGTC have capabilities range from the provision of sophisticated fire fighting, fire detection & suppression systems for major high risk, high value strategic installations to smaller industrial, commercial, and domestic sites. Our company's authorized service technicians are hand-picked and trained by the Fire Industry Association to comply with BS and EN3 standards and criteria. Whether it is firefighting, fire & safety installations, physical security, electronic security, or training, IGTC is able to deliver excellence and expertise over the entire spectrum.

IGTC is ISO 9001: 2015 and ISO 14001: 2015 certified for both Quality and Environmental Management Systems, and also ISO 45001: 2018 certified, with the scope of Manufacturing of portable and mobile fire extinguisher. Supplying, installing, servicing and repairing fire, security, as well as Health & Safety equipment. Moreover, our approved listings from a reputable certifying body for firefighting equipment servicing and maintenance, assures our customers undeniable world-class standards.

IGTC has been supplying, installing, commissioning, and maintaining a wide range of fire & life safety systems at various projects throughout the country. Our Fire Sales & Service Representatives are FETA (Fire Extinguishing Trades Association) certified which have been approved by BSI (British Standards Institution) and BAFE (British Approval for Fire Equipment) as satisfying the requirement of BAFE SP101 (Competency of Portable Fire Extinguisher Organizations and Technicians), and the training clause of ISO 9001.

In accordance with mandatory state requirements, IGTC engineers and products are also certified and approved by Qatar Civil Defense Department for application and distribution in the state of Qatar.



# Trading

The Trading Department of IGTC is capable of providing their customers with the very best of advice, consultation, solutions, quotations, and ongoing product and system support.

This type of service is typically known as a 'Full Package', but within IGTC, our level of service philosophy means so much more.

From the sale of a multi-million fire fighting vehicle, to the provision of a fire warning sign, IGTC will offer its customers the same dedicated level of service one would expect from a company who has been satisfying the needs of its customers for over 40 years.

Guests are welcome to view the quality of our chosen products and experience the warmth of our staff members from within our remodeled showroom in Doha, where customers can receive the very best of quality at a commercially competitive price.



## FIRE FIGHTING

- Equipments
- Pumps
- Detection & Alarm Systems
- Suppression Systems



## FIRE PREVENTION

- Fire Retardant Coating
- Smoke & Fire Curtains
- Fire Rated Doors
- Fire Rated Glass



## SAFETY

- Chemical Protective Clothing
- Fire Fighting Uniforms
- SCBA - Compressor
- Safety Showers
- Personal Protective Equipment



## VEHICLE

- Foam & Water
- Hazmat & Rescue
- Rapid Intervention
- Emergency Medical Services
- Aerial Platform & Ladder
- Airport Rescue & Fire Fighting
- Incident Command
- Ambulance



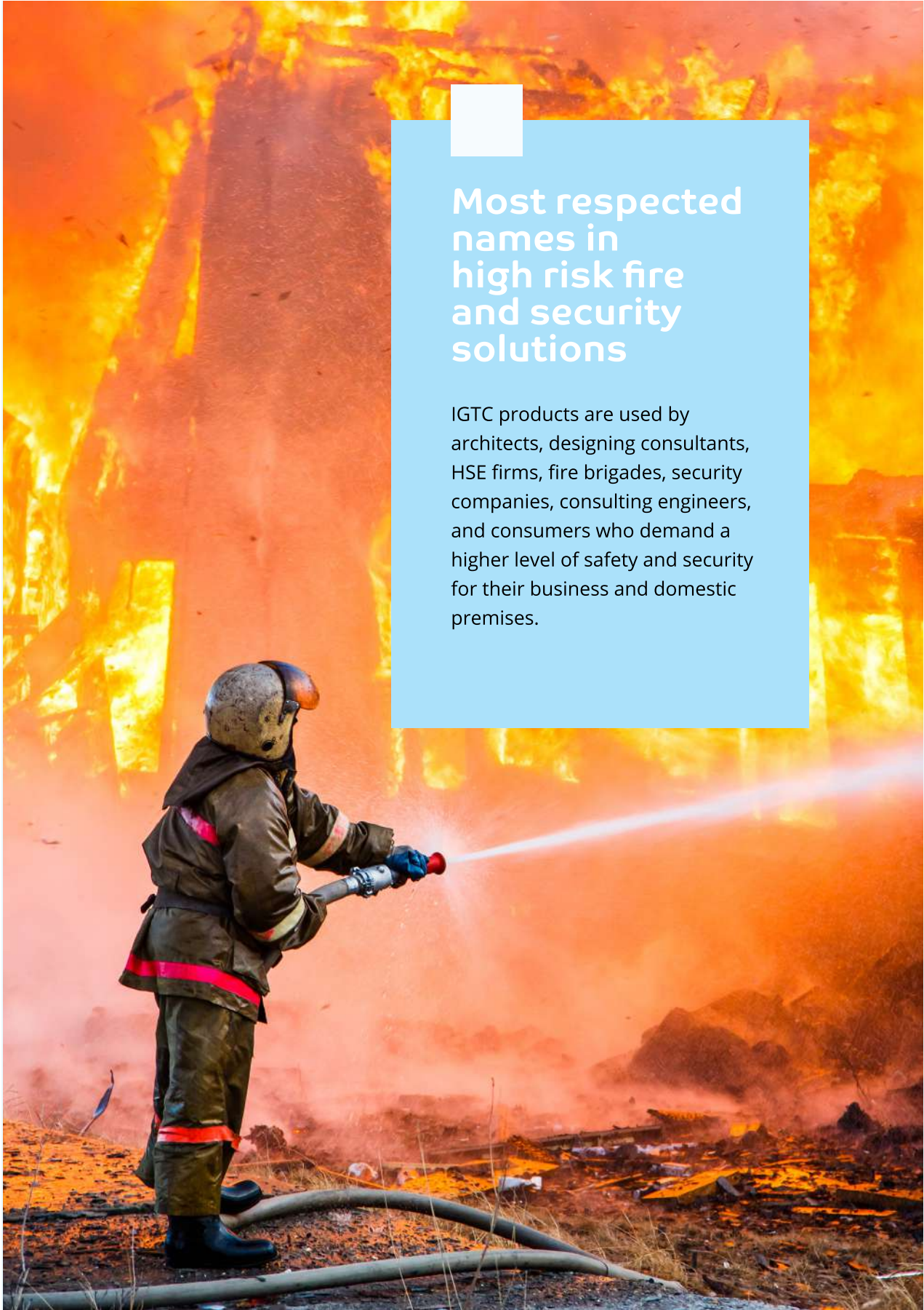
## PHYSICAL SECURITY

- Safes & Vaults
- Entrance Control
- Perimeter Protection



## SEARCH & RESCUE

- Training Equipment
- Lifting Bags
- Hydraulic Rescue Tools
- Thermal Imaging Camera
- Search Light



## Most respected names in high risk fire and security solutions

IGTC products are used by architects, designing consultants, HSE firms, fire brigades, security companies, consulting engineers, and consumers who demand a higher level of safety and security for their business and domestic premises.

# Fire Engineering

Our Fire Engineering Department has been designing, fabricating, installing, and inspecting fire fighting, suppression and detection systems of all types since the early 1980's. Our combined team knowledge and design capability helps us maintain our reputation as a leader in the fire protection industry and is a certified Fire Safety Contractor with Qatar Civil Defence.

The methodology that IGTC follows to manage their project development programme is internationally recognized and comprises of the following components:

- 1) Project Design
- 2) Project Execution
- 3) Project Controls
- 4) Quality Assurance
- 5) Project Management

This approach ensures consistency and reliability of the proposed systems and caters for the needs of each individual client.

IGTC values the importance of project management and the timing and succession of major activities,



## ♥ Fire Retardants / Coating

Highly flexible, totally weather and water resistant cable & construction joint coatings, as well as through penetration fire stopping that is compatible with various chemicals.

## ♥ Gas Clean Agent Extinguishing Systems

FM200, Novec, Argonite & NN100).

The most human friendly fire suppression agent with no adverse effect on the environment or systems it protects.

## ♥ Water Suppression Systems

Deluge systems, pre-action systems.

## ♥ Sprinkler System

Wet & dry, high & medium velocity deluge systems, as well as stand pipe, automated & manual water monitors, fire hose & hose reel systems.

## ♥ Foam Suppression Systems

Floating & fixed roof fuel storage systems, bladder tank deluge systems.

## ♥ Fire Pumps

Pentair, Bristol, Fairbanks Morse.

## ♥ Fire Detection & Alarm Systems

Conventional & Addressable systems.

## ♥ Fire & Smoke Curtains

Coopers Evacu8, Constantina, D180/100, D200E, D6100



# Maintenance

IGTC offers a complete line of services that include inspection, maintenance, repair, recharging, and testing of portable fire extinguishers, fire fighting systems, fire pumps, fire suppression & detection systems, alarm systems, and emergency/exit lighting.

We work closely with our clients to provide customized service agreements that give the right balance between the minimum requirements and best engineering practice. This enables accurate budgeting and minimizes the chances of unplanned costs for emergency call-outs and component repairs and replacements.

Our goal is to provide thorough services to the customer with attention to detail explanation of applicable codes and regulations, and how they apply to the customer.

## We provide:

- All levels of maintenance, recharging, inspection, hydrostatic testing, and repairs of all types of portable fire extinguishers.
- Monthly inspection of fire extinguishers in commercial and industrial applications to comply with the requirements of OSHA 1910.157, and NFPA 10 Standards.
- All levels of maintenance, recharging, inspection and testing of carbon dioxide (CO<sub>2</sub>), FM200, and Novec commercial and industrial fire suppression systems.
- Low- and high-pressure hydrostatic testing of self-contained breathing apparatus (SCBA), carbon dioxide (CO<sub>2</sub>), nitrogen, etc. cylinders.
- All levels of maintenance, inspection and repairs of emergency and exit lights. Fire extinguisher training programs.
- Fire alarm system inspections, maintenance and repairs.
- Automatic fire sprinkler systems inspection, maintenance, and repairs. Fire Fighting Pumps.
- Fire Trucks & Ambulances.



## METHODOLOGY

IGTC values the importance of project management and the timing and succession of major activities, deliverables, and milestones will be submitted as soon as the project kicks off.

# Manufacturing

QATARI  
PRODUCT



Our wealth of talent and depth of experience, combined with spotless, newly built, state-of-the-art manufacturing facilities, allow us to produce and supply a range of ORYX FIRE hand held portable Dry Chemical Powder, Water, Foam and Carbon Dioxide (CO2) fire extinguishers for the industrial, commercial, and private sectors.

As a licensed fire extinguisher and equipment manufacturer and supplier, IGTC guarantee locally manufactured equipment of the highest standard with superior strength and durability. Our cylinders are constructed of industrial grade steel and finished with exterior powder coating to resist harsh atmospheres and ensure a prolonged service life.

We initiate systematic risk analysis and run strict quality tests to establish utmost performance of the assembly line, as well as each complete operating unit.



Our Fire Extinguishers Engineers and Technicians all passed and are certified for Servicing Fire Extinguishers examination which has been approved by the British Standards Institutions and British Approvals for Fire Equipment (BAFE) as satisfying the training requirement for SP101 and ISO 9001. The BAFE SP101 scheme is to ensure that organizations and the technicians they employ are competent to provide re extinguisher services

# Principals

IGTC represents several internationally reputed manufacturers whose products are well known and accepted throughout the world and are installed at several projects in the GCC.

## FIRE FIGHTING



**ADVANCE  
FIREFIGHTING  
TECHNOLOGY**  
CAFS System



**AKRON BRASS**  
Nozzles, Monitors,  
Valves,  
Accessories, etc



**AMEREX**  
Fire Extinguishers



**BRITANNIA FIRE**  
Fire Extinguishers



**CHUBB FIRE LTD.**  
Fire Systems,  
Extinguishers, and  
HoseReels



**DAFO FOMTEC**  
Fire Fighting Foam



**JOBIRD**  
GRP, Rotomoulded  
Polyethylene,  
Cabinets



**JACKTONE**  
Fire Blankets, PAFS



**NATIONAL FOAM**  
Foam: Concentrated,  
Proportioning Systems,  
Fixed & Portable



**NOHA**  
Fire Hose Reel and  
Cabinets



**ORYX FIRE**  
Fire Extinguishers



**NO CLIMB**  
Fire Alarm Testing  
Equipment



**FIRE ANGEL**  
Standalone Fire  
Alarm System



**STI EUROPE**  
Weather Proof  
Protection Covers  
for Fire Alarm  
Devices

## SAFETY



**3M SCOTT SAFETY**  
Breathing  
Apparatus



**ANSELL  
(TRELLEBORG)**  
Chemical  
Protective Suits



**BRISTOL UNIFORMS**  
P.P.E., and Fire  
Apparel



**EVERLUX**  
Photo Luminescent  
Signs



**GEARGRID**  
Storage Systems



**GOLDEN LEO**

Coverall, gloves, garments

**GUARDIAN SAFETY SHOWERS**

Safety Showers

**FAL SEGURIDAD**

Safety Boots

**IC INTERNATIONAL**

Fire blanket and fire equipment covers

**NIGHT SEARCHER**

Searchlights, Flood Lights, LED Lights



**THERMO FISHER**

Chemical & Radiation Detector

**SEIZ GLOVES**

Protective gloves, Fire Fighting / rescue, gloves

**PHYSICAL SECURITY**



**BROWN SAFE**

Custom Luxury Jewelry, watch Safes, Vault Doors & Safes

**CHUBBSAFES**

Vault Door & Safes

**SWITZBERG**

Automated Luxury Safe

**GUNNEBO**

Safes, Locks, Entrance Control, CCTV

**SEARGENT & GREENLEAF**

Lock System



**VETROTECH**

Fire Rated Glass

**SEARCH AND RESCUE**



**GROUPE LEADER**

PPV, Flame Generators

**LUKAS**

Rescue Equipment, Spreaders and Cutters

**VETTER**

Lifting Bags, Leak sealing Bags, Water Tanks, Decontamination Tents & Showers, etc.

## VEHICLE



### ANGLOCO, UK

Fire Trucks

### BRONTO SKYLIFT

Aerial Platforms & Appliances

### ZIEGLER

Fire Trucks

### FERRARA FIRE APPARATUS INC.

Fire Trucks

### WILKER GROUP

Ambulance

## FED



### COOPERS FIRE

Smoke and Fire Curtains

### ASSOCIATED ENTERPRISE

Fire Protection Equipment and accessories

### BALMORAL

Storage Tanks Solution

### CEASE FIRE USA

Fire Suppression System

### GREEN EX - AEROSOL

Fire Suppression Solution



### KENNEDY

Valve, Fire Hydrants

### KIDDE FIRE SYSTEMS

Gas Suppression Systems (FM200, Novec, Argonite)

### MCWANE INTERNATIONAL

Valves and fire fighting equipment

### MIRCOM

Fire Alarm Systems



### NEW AGE

Fire Hose, Fire Pumps, Valves, Hydrants, Dry riser Equipment, etc

### NIBCO

Fire Protection Valves

### PENTAIR (FAIRBANKS MORSE)

Fire Pumps

### POTTER

Fire Sprinkler System, Fire Alarm System

### VIKING CORPORATION

Sprinklers, Deluge Systems, Prevention Syemtems)

# Project Reference



## Aspire Zone

Hamad Aquatic  
Center Aspire tower  
Kalifa International  
Stadium Indoor Sports Hall

### Project Scope

Design, Supply, Installation, Testing & Commission, Maintenance for Clean Agent Fire Suppression Systems (Inert Gas Suppression Systems), Fire Detection & Alarm Systems, Fire Fighting Systems, Public Address, SMATV, Audio-Visual Systems, Broadcasting System.



## Oryx GTL

### Project Scope

Design, Supply, Installation, Testing & Commission of Fire Detection & Alarm Systems, Fire Fighting System, Fixed Foam Systems for their Main Office in RLIC. Fixed Foam Systems for their Tank Farm.



## DSWMC

Domestic Solid Waste Management Centre

### Project Scope

Design, Supply, Installation, Testing & Commission, Maintenance for Clean Agent Fire Suppression Systems (FM200), Fire Fighting Systems, Fire Pump, Fixed Monitors.



## The Pearl Qatar

Kempinski VB9  
Bilal Tower VB24

### Project Scope

Design, Supply, Installation, Testing & Commission of Fire Curtains, FM 200 Systems.



## Al Hazm Mall

### Project Scope

Design, Supply, Testing and Commissioning of Fire Alarm System.



## NDIA - New Doha International Airport

Construction Package 15 - Airport Operations Facilities

Construction Package 18 - Passenger Terminal Complex

Construction Package 46 - Automated People Mover System

Construction Package 75 - Terminal Operation Centers & QAOCC

### Project Scope

Design, Supply, Installation, Testing & Commission, Maintenance for Fire Fighting Systems, Clean Agent Fire Suppression Systems (FM200), Pre Action Systems.



## KHARAMAA Qatar General Electricity and Water Corporation

Qatar Tower Transmission Expansion Phase IX - Package S3 Qatar

Qatar Tower Transmission Expansion Phase IX - Package S4 Qatar

Qatar Tower Transmission Expansion Phase VII - Lot 2 & Lot 3 Qatar

Qatar Tower Transmission Expansion Phase VIII - Lot 2 & Lot 3 Qatar

Qatar Tower Transmission Expansion Phase X

Qatar Tower Transmission Expansion Phase XII

Qatar Tower Transmission Expansion Phase XIII

### Project Scope

Design, Supply, Installation, Testing & Commission, Maintenance for Fire Detection & Alarm Systems, Fire Fighting Systems, Clean Agent Fire Suppression Systems (FM200), Fire Water Tanks, Fire Pumps, Passive Fire Protection / Fire Proofing



## National Command Center

### Project Scope

Design, Supply, Installation, Testing & Commission, Maintenance for Nitrogen Suppression System for 18 rooms, an area of 5063 m3 using a bank of 149 cylinders. The project was fast track so that Doha Asian Games Organizing committee (DAGOC) can use the site for the 2006 Asian Games.



### **Umm Al Houl Power Plant**

#### **Project Scope**

Design, Supply, Installation, Testing & Commissioning of Fire Fighting, Fire Alarm & FM 200



### **Dohalive Hotel**

#### **Project Scope**

Design, Supply, Installation, Testing & Commissioning of Fire curtain. The DohaLive project introduces a unique opportunity by fusing a mixed-use -225 key -5Star quality hotel, with specialty restaurants at various levels, a modern business center, meeting and conference facilities, as well as a health club, spa and lap pool, swimming pool, shisha bar and rooftop entertainment area.



### **Lusail Commercial Boulevard**

#### **Project Scope**

Design, Supply, Installation, Testing & Commissioning of FM 200 fire suppression system (BP 18A)



# Trade Reference



## Ferrara Industrial Foam Pumper

### Supply Scope

Supply, Testing & Commissioning and training of Ferrara Industrial Foam Pumper to Qatar Energy – Messaeed. The vehicle is equipped with Apparatus 3000 GPM Hale 8F Pump, 2000 gallon foam cell and 500 gallon water.



## Oryx Fire Extinguisher

### Supply Scope

Supply of 6KG Dry Powder Extinguisher to Ministry of Interior – Civil Defence. Oryx Fire Extinguisher is a Product made in Qatar. Aside from DCP Extinguisher, We also have Foam and Carbon Dioxide Portable and Mobile extinguisher.



## Bristol Uniforms (Jackets & Trousers)

### Supply Scope

Supply of Fire Fighters Bristol Uniforms jackets & trousers to Ministry of Interior – Civil Defence, Qatar Energy and Qatar Armed Forces



## Ziegler Fire Fighting Vehicle

### Supply Scope

Supply of 8 units Ziegler Z6 Fire Fighting Vehicle to Qatar Armed Forces. The vehicle is an airport firefighting and rescue vehicle that is suitable for all categories of airports.



## Ziegler Portable Pumps

### Supply Scope

Supply of Ziegler Ultra Power 4 (UP4) portable pump to Qatar Armed Force, Banana Island ( 42 units) The Ziegler UP 4 is a portable pump with VW 3 cylinder -4stroke aluminum engine with electronic fuel injection, designed as a PFPN 1000-10 or 1500-10, tested in accordance with DIN EN 14466 and ÖNORM EN 14466.



## Type II Ambulance

### Supply Scope

Supplied 38 units Ford Transit High Roof Type II Ambulance to Qatar Red Crescent



## Ziegler Medium Rescue & Hazmat Vehicle

### Supply Scope

Supplied 5 units Ziegler Medium Rescue & Hazmat Vehicle to Qatar Armed Forces.



## Akron Brass Monitor

### Supply Scope

Supplied 15 units Akron Brass Mercury Quick Attack Monitor to MOI – Civil Defense.



## Bronto Skylift 90HLA

### Supply Scope

Supply, Testing & Commissioning of Bronto Skylift 90 HLA To Ministry of Interior – Civil Defense. Bronto Skylift 90 HLA is Superior to vertical as well as horizontal outreach during rescue.



### **Type II Ambulance**

#### **Supply Scope**

Supplied 15 units GMC Savana Type II Ambulance to Qatar Red Crescent



## Chubb safes Ceturion LW – DD

### Supply Scope

Supply Chubb safes Ceturion LW – DD as Main Vault Door for Al Khaliji Bank. Combines high resistance with emergency access without any loss of performance or compromising ergonomics. Certified by ECB•S and awarded the EN 1143-1 certification for burglary resistance as a grade V and VI



## SafeStore 2000C

### Supply Scope

Supply of Gunnebo SafeStore 2000C safety deposit locker for most branches of Commercial Bank of Qatar. Its a modern safe deposit locker system with attractively designed, permanently beautiful and highly secure lockers. Can be installed inside a vault or as a free-standing unit.



## Biggest Customize Vault Door

### Supply Scope

A company in Qatar ordered a customize vault door to secure important property and file was installed. It is said to be the biggest vault door ever made in Qatar.



## Forster Presto and Thermfix Vario Fire Rated Glass

### Supply Scope

Supply of Forster Presto and Forster Thermfix Vario to Qatar Petroleum. Forster presto is the complete profile system with fittings and accessories for flush- fitting single- and double-leaved doors, glazed walls, porches and windows which do not require thermal break. These elements stand for elegance and safety and satisfy the most stringent requirements with regard to extreme constant use . The system forster thermfix vario is a thermal insulated mullion and transom construction, based around a dry glazing security application system for fire, burglar and bullet protection



## Gunnebu Bollard and Boom Barrier

### Supply Scope

Supply of Gunnebu Bollard and Crash rated Boom Barrier to Amiri Guard. Gunnebo offers from the product family "Bollards" solutions for entries, where pedestrians may enter unhindered but vehicle traffic is to be stopped. The boom barrier consists of a robust steel construction and is designed for continuous use.

# Maintenance Reference



## **Qatar Petroleum – MIC**

### **Maintenance Scope**

5 years Maintenance of Fire Alarm and Fire Fighting System at Qatar Petroleum - MIC



## **Qatar Petroleum District**

### **Maintenance Scope**

5 years Ppm and reactive / corrective maintenance for fire fighting fire suppression, vesda, smoke curtains and all relevant systems at Qatar Petroleum District



## **Aspire Zone**

### **Maintenance Scope**

5 years Maintenance of Fire Detection and Suppression System in Aspire Zone.



## **Qatar Public Schools (76 Schools)**

### **Maintenance Scope**

3 years Quarterly Maintenance Contract of Fire Alarm System, Fire Fighting System and Fire Extinguishers for Public Schools.



## **Mwani Qatar**

### **Maintenance Scope**

3 Years Maintenance of Fire Alarm and Fire Fighting System at Hamad Port.



International Gulf Trading Company w.L.L  
Building #272, Area 81, Street 9, New SME, New Industrial Area  
P.O.Box: 6572, Doha - Qatar  
Tel: (+974) 4408 8222 - Fax: (+974) 4408 8444  
Email: [info@igtc@qa](mailto:info@igtc@qa)